

Mr. Geoffrey Sage

NASA Federal Acquisition Regulation Supplement Manager and Performance Management Lead, Office of Procurement, NASA



Geoffrey Sage is the NASA Federal Acquisition Regulation (FAR) Supplement (NFS) Manager and Performance Management Lead for the NASA Office of Procurement. In his role as the NFS Manager, Mr. Sage serves as the Agency's principal point of contact for agency procurement policy and guidance as promulgated in the NFS and related policy and guidance resources. He oversees and manages the process for creating, maintaining, and ensuring the quality of the NASA FAR Supplement and its related documents in addition to developing, maintaining, and implementing agency-wide procurement guidance, procedures, and regulations. In his role as the Procurement Management Lead, Mr. Sage has oversight of the Office of Procurement IT procurement systems and tools which includes enterprise-wide eBiz systems, data, and metrics/goals development and maintenance.

Prior to joining the Headquarters staff, Mr. Sage served as a Procurement Analyst at the NASA Goddard Space Flight Center. As a member of Goddard's Procurement Senior Staff, he served as an Agency-wide expert in all functional areas of procurement, supporting both pre-award and post award activities. He provided policy guidance on issues related to the planning, evaluation, award, and administration of research and development, services, and mission critical hardware acquisitions.

Mr. Sage began his NASA career in 2003 as a member of the NASA Contracting Intern Program (NCIP). Prior to coming to Headquarters, he also worked as a Contract Specialist/Contracting Officer at the Langley Research Center, Kennedy Space Center, and Goddard Space Flight Center.

Mr. Sage has received numerous awards and is a recipient of the NASA Exceptional Achievement Medal and the Elmer B. Staats Contracting Professional Excellence Award. Mr. Sage was also selected as the Contract Specialist of the Year at the Goddard Space Flight Center in 2008. Mr. Sage holds a B.S. in Information Systems from Drexel University in Philadelphia, Pennsylvania, and a M.A. in International Commerce and Policy from the George Mason University School of Public Policy in Arlington, Virginia.

National Aeronautics and
Space Administration



EXPLORE PROCUREMENT

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NASA Acquisition Forecast

Geoffrey Sage
NFS Manager/Performance Management Lead
Procurement Management & Policy Division
Office of Procurement

Why do we do the NASA Acquisition Forecast?



- ❖ The Business Opportunity Development Reform Act of 1988 requires NASA to prepare a forecast of expected contract opportunities or classes of contract opportunities for each fiscal year and make this forecast available to the public.
- ❖ It is NASA policy (NFS 1807.72) to prepare an annual forecast and a semiannual update of expected contract opportunities, or classes of contract opportunities, for each fiscal year.
 - Publication occurs on or about October 1 and April 1 of each Fiscal Year

What is the NASA Acquisition Forecast?



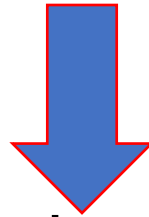
- ❖ The forecast consolidates anticipated procurements (in excess of the simplified acquisition threshold) at each NASA Center with the aim of increasing industries' advance knowledge of NASA requirements and to enhance competition.
- ❖ The procurements described in the forecast are expected to be solicited in the fiscal year published and beyond, based on the best information available at the time of publication.
 - All projected procurements are subject to revision or cancellation.
 - Final decisions as to the extent of competition, small or disadvantaged business set-asides, estimated value, etc., will not be made until each procurement is initiated.
 - The data is for planning purposes only; it does not represent a presolicitation synopsis or constitute an invitation for bid or request for proposal, nor is it a commitment by the Government to purchase the described supplies and services.
 - You are urged to review SAM.gov under Contract Opportunities for the actual notice of a pending contract action.

What is on the NASA Acquisition Forecast?



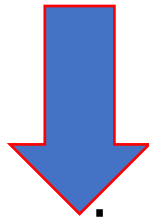
Main OP External Website

<https://www.nasa.gov/office/procurement>



Doing Business with NASA

<https://www.nasa.gov/office/procurement/doingbusiness>



NASA Acquisition Forecast

<https://www.hq.nasa.gov/office/procurement/forecast/index.html>

NASA Acquisition Forecast



NASA Acquisition Forecast

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Agency-Wide Acquisition Forecast

FY 2022 -- updated October 2021

The following Consolidated Agency-wide Acquisition Forecast is provided to allow users to search multiple NASA Centers for specific types of opportunities to match your organizational interests.

[NASA Agency-Wide Forecast](#)

Data Definitions

Please use the information below to navigate the Acquisition Forecast.

Acquisition Status – There are 6 possible status states for each requirement.

- **New** – New requirement created during the current reporting cycle.
- **No Change** – Requirement created prior to the current reporting cycle and no changes are needed for reporting in the current cycle. This is also the default status for all requirements at the beginning of a cycle.
- **Revised** – Created prior to the current reporting cycle and revisions were made during the current cycle.
- **Awarded** – Awarded during the current reporting cycle.
- **Withdrawn** – The requirement is no longer needed and will be removed from the forecast.

Anticipated FY of Award – The government fiscal year when the award is expected to take place.

NASA Acquisition Forecast – Excel File



Filter and Sort

Buying Office	Acquisition Status	Title of Requirement	Detailed Description (synopsis)	Type of Requirement	Product Service Line	Value
10 AFRC	Revised	DC-8 Cockpit Upgrade	Provides components, peripherals, and support equipment to upgrade DC-8 cockpit. Equipment to be installed by NASA.	Supplies (Incl. Equipment)	Aircraft Operations	\$250K - \$1M
11 AFRC	Revised	Engine Upgrade	Beechcraft B200 Super King Air N7 Engine Upgrade	Supplies (Incl. Equipment)	Aircraft Operations	\$250K - \$1M
12 AFRC	Revised	Flight Simulator	Installation and activation of DC-8 Flight Simulator	Services		\$1M - \$5M
13 AFRC	Award	Demonstration Engineering, Manufacturing, and Technical Support	Global Hawk SkyRange Program Demonstration Engineering, Manufacturing, and Technical Support	Services		\$50M - \$100M
14 AFRC	Revised	Services	The National Aeronautics and Space Administration (NASA)-Armstrong Flight Research Center (AFRC) is interested in obtaining information to identify potential commercial capabilities for Microgravity Flight Services (MFS) to provide brief periods of near zero, partial gravity, and hyper-gravity conditions, collectively referred to here as microgravity, and associated capabilities for payload integration, safety, and airworthiness for various Government research, technology development, and training missions.	Services		\$5M - \$25M
15 AFRC	New		Need forward primary slide and two spare slides (fore and aft). Since DC-8 slides are no longer manufactured, will need to reproduce slides from template or retrofit slides from another aircraft.	Supplies (Incl. Equipment)	Aircraft Operations	\$250K - \$1M
16 AFRC	New		Preparation and painting of entire aircraft is needed as part of aircraft corrosion program.	Services	Aircraft Operations	\$250K - \$1M
17 AFRC	New		5000 gallon minimum refueling truck	Supplies (Incl. Equipment)	Aircraft Operations	\$250K - \$1M
18 AFRC	New		APU for C-20A (G-III) aircraft	Supplies (Incl. Equipment)	Aircraft Operations	\$250K - \$1M
19 AFRC	New		Overhaul service needed for 2 Rolls-Royce turbofan engines for C-20A (G-III) aircraft	Services	Aircraft Operations	\$250K - \$1M
20 AFRC	New		Services to support the flight crew operations of all aircraft assigned to NASA AFRC.	Services	Aircraft Operations	\$25M - \$50M
21 AFRC	New		Maintenance, modification, repair, documentation and operation of Aerospace Ground Equipment (AGE), Space Flight Operations (SFO) Ground Support Equipment (GSE), convoy vehicles, GSA vehicles and special purpose vehicles, and equipment painting for the NASA Armstrong Flight Research Center.	Services	Aircraft Operations	\$25M - \$50M
22 AFRC	New		Protective Services Support at the NASA Armstrong Flight Research Center (AFRC)	Services	Protective Services	\$5M - \$25M